

## ORIENTAL BALLOONING

	<u>Mandalay</u>	<u>Bagan</u>	<u>Inle</u>	<u>Ngapali</u>
<b>Public Rate</b>	<b>US\$ 380</b>	<b>US\$ 380</b>	<b>US\$ 380</b>	<b>US\$ 380</b>
<b>Our Rate</b>	<b>US\$ 320</b>	<b>US\$ 320</b>	<b>US\$ 320</b>	<b>US\$ 320</b>

### Private Charter and Premium service includes:

1. Personal pick up and drop off, with small size on and off road vehicles.
2. Full Safety Briefing and viewing of pre-launch inflation from a dedicated viewing area, with hot beverages and light breakfast snacks.
3. 45 min – 1 hour balloon flight in a eight or twelve passenger balloon in Bagan & 1 hour - 1 ½ hour flight in a four passenger balloon in Mandalay, Inle Lake & Ngapali Beach, which will experience for a more exclusive, intimate and interactive flight.
4. Sparkling wine and fresh fruit reception after landing, with presentation of personal flight certificate.

### Terms & Conditions

1. Mentioned rates are quoted in US\$ and are inclusive of tax and service charge.
2. All reservations must be made in writing, at least two days before the flight date, directly to our sales and reservation office in Yangon.
3. Standby tickets can be purchased within 48 Hours at our sales offices.
4. Payment voucher or flight ticket must be presented by each passenger on the day of flight.
5. Advanced bookings at Yangon Office will be accepted for morning flights only.
6. Any passenger whose weight exceeds 125 kg / 280 pounds or any passenger who requires seating for two persons will be requested to pay a 100% surcharge on the ticket price.

Failure to disclose the above weight information in advance may lead to the refusal of flight at the launch site, without refund.

7. Children under the age of 8 years cannot be accepted to fly with Oriental Ballooning, children between 8 and 16

years will only be accepted if accompanied by a responsible adult. All children should be a minimum of 137 centimetres (4<sup>ft</sup> 6") tall.

8. Oriental Ballooning has fully comprehensive international insurance cover for all passengers.
9. Oriental Ballooning cannot accept liability for claims arising as a result of an act or default of any other passengers or bystander.
10. Oriental Ballooning cannot accept liability for loss or damage to persons or property, resulting from negligence on the passenger's own part.
11. Oriental Ballooning reserves the right to revise all rates, terms and conditions in the event of an upsurge in the market, with a minimum one month notice. However, Oriental Ballooning would consider all reservations that are confirmed in writing to be at the current rates and terms.
12. In the interest of safety, Oriental Ballooning reserves the right to cancel or delay flights, and to change launch sites at very short notice. Oriental Ballooning will not accept liability for any consequential loss or inconvenience.

### **Cancellation and no-show policy**

1. A 20% cancellation charge will apply for cancellations within 7-30 days of the flight date.
2. A 100% cancellation charge will apply for cancellations less than 7 days before the flight date.
3. No-show fees are equivalent to contracted rate for passenger(s) reserved.

### **Payment Terms**

1. To secure the booking, 100% payment is required 30 days in advance of the flight date.

If the booking is cancelled between 7 and 30 days before the flight date, 80% of the payment will be refunded.

2. Bookings will not be secured until payment is made in full.
3. If the flight is cancelled by Oriental Ballooning for weather, safety, operational or technical reasons, a 100% refund will be issued.
4. Payment can be made at our office in Yangon.  
No 10, Inyar Yeikthar Road, Mayangone Township, Yangon, Myanmar.

### Preparation for flight

1. Passengers are advised to wear 100% natural fiber clothing, with long trousers and long sleeved shirts or tops and suitable outdoor footwear. Please be aware that it can also be cool on the launch field before sunrise.
2. Some medical conditions may preclude a passengers ability to fly (eg: epilepsy, recent surgery, serious history of heart condition etc), any known condition should be disclosed both at the time of booking and also to the pilot on the day of flight.

For safety reasons, **pregnant women will not be permitted to fly.**

Oriental Ballooning accepts no liability for illness or injury due to any undisclosed condition, or failure to comply with any reasonable instruction given by an authorised person of the company.

3. The pilot is legally obliged to consider the safety and well being of all his passengers and may refuse to carry a passenger for whatever reason (if he considers that carrying the passenger may endanger the flight, other passengers or themselves). Oriental Ballooning reserves the right to refuse the carriage of any passengers at any time.
4. Any passenger whose weight exceeds 125 kg / 280 pounds or any passenger who requires seating for 2 persons will be requested to pay a 100% surcharge on the ticket price.

Failure to disclose the above weight information in advance may lead to the refusal of flight at the launch site, without refund.

5. The pilot-in-command has overall authority on the day and all passengers and crew must comply with his instructions. The pilot's decision on all matters is final.
6. Prior to boarding the aircraft, the pilot will give a full safety briefing to all passengers.

All passengers must give the pilot their full attention and listen carefully to the briefing. (Filming of the briefing by a passenger is strictly prohibited) – If the passenger has not understood any part of the briefing, then he or she must make the pilot aware and ask for it to be explained.

### **Information about Oriental Ballooning**

Oriental Ballooning launched its commercial operations on 21<sup>st</sup> November 2013 in **Mandalay**, 01<sup>st</sup> January 2014 in **Bagan** & 15<sup>th</sup> November 2014 in **Inle Lake**. This is the fourth operating season for the Myanmar Ballooning Company Ltd and Our 2016-2017 operating season will start from 1<sup>st</sup> October 2016 (**Bagan**), 16<sup>th</sup> November 2016 (**Mandalay**), 6<sup>th</sup> November 2016 (**Inle**) & 28<sup>th</sup> November 2016 (**Ngapali Beach**).

Our balloon flights normally take between 45 minutes to one hour in Bagan, 1 hour to 1 ½ hour flight in Mandalay, Inle Lake & Ngapali, depending on the wind speed and direction on the day.

Part of the experience of hot-air ballooning is that the balloon can only travel with the direction and speed of the wind, which means that it is difficult to be precise about how long the whole experience will take. However, it will be around 3 hours and includes pick-up from your hotel and transport to launch field, light breakfast at launch field, a full safety briefing then chance to watch the balloons being prepared and inflated; a spectacular balloon flight, sparkling wine and fruit reception after landing, presentation of a hand-written flight certificate by the pilot then return transport to your hotel.

Our flights are “**premium +**”, and we use only 12 or 8 passenger balloons in Bagan, 4 passenger balloons in Mandalay, Inle Lake & Ngapali Beach.

Our balloons are made in the UK by Cameron Balloons, the world's largest and best known balloon manufacturer.

All our pilots and technicians are European nationals who hold UK professional licenses, issued by the Civil Aviation Authority. All ground crews are trained to international standards.